

**Attenium LLC**

Consolidated financial statements

*for the year ended December 31, 2014*

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for the year ended December 31, 2014

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## Report of independent registered public accounting firm

### The Participants of Attenium LLC

We have audited the accompanying consolidated statements of financial position of Attenium LLC as of December 31, 2014 and 2013, and the related consolidated statements of comprehensive income, consolidated cash flow statements for each of the two years in the period ended December 31, 2014. These consolidated financial statements are the responsibility of Attenium LLC's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of

Attenium LLC's internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Attenium LLC's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Attenium LLC as of December 31, 2014 and 2013, its financial performance and its cash flows for each of the two years in the period ended December 31, 2014, in conformity with International Financial Reporting Standards as issued by the International Accounting Standards Board.

/s/ Ernst & Young LLC

December 18, 2015

Moscow, Russia

Attenium LLC

Consolidated statement of financial position

As of December 31, 2014

(in thousands of rubles)

	Notes	As of January 1, 2013	As of December 31, 2013	As of December 31, 2014
<b>Assets</b>				
<b>Non-current assets</b>				
Property and equipment	14	8,279	9,809	24,507
Goodwill and other intangible assets	15	8,898	9,430	3,740,494
Long-term loans	25	–	1,510	–
Long-term prepayments to agents		75,249	184,401	–
Deferred tax assets	21	5,076	10,715	8,880
<b>Total non-current assets</b>		<b>97,502</b>	<b>215,865</b>	<b>3,773,881</b>
<b>Current assets</b>				
Trade and other receivables	8	1,550,198	618,761	1,677,219
Short-term loans		–	2,237	4,076
Prepaid income tax		4,523	10,070	8,305
Cash and cash equivalents	9	1,809,452	3,023,443	5,266,890
Short-term prepayments to agents		224,751	390,848	184,401
Other current assets		435	353	1,390
<b>Total current assets</b>		<b>3,589,359</b>	<b>4,045,712</b>	<b>7,142,281</b>
<b>Total assets</b>		<b>3,686,861</b>	<b>4,261,577</b>	<b>10,916,162</b>
<b>Non-current liabilities</b>				
Net assets attributable to participants	10, 24, 25	187,628	299,747	3,428,998
Deferred tax liabilities	21	–	–	427,736
<b>Total non-current liabilities</b>		<b>187,628</b>	<b>299,747</b>	<b>3,856,734</b>
<b>Current liabilities</b>				
Short-term borrowings	11, 23, 24	250,321	556,000	777,000
Trade and other payables	12, 24	2,531,315	1,229,610	2,953,186
Amounts due to customers and amounts due to banks	13, 24	709,800	2,144,508	3,198,708
Income tax payable		5,671	30,848	114,700
Deferred revenue		–	–	5,016
Financial guaranty		–	–	9,339
Other current liabilities		2,126	864	1,479
<b>Total current liabilities</b>		<b>3,499,233</b>	<b>3,961,830</b>	<b>7,059,428</b>
<b>Total liabilities</b>		<b>3,686,861</b>	<b>4,261,577</b>	<b>10,916,162</b>

The accompanying notes form an integral part of these consolidated financial statements.

Attenium LLC

Consolidated statement of comprehensive income

for the year ended December 31, 2014

(in thousands of rubles)

	Notes	Year ended December 31,	
		2013	2014
Revenue	16	2,321,835	3,425,782
<i>Operating costs and expenses:</i>			
Cost of revenue (exclusive of depreciation and amortization)	17	1,958,676	2,858,710
Selling, general and administrative expenses	18	149,084	239,382
Depreciation and amortization	14, 15	8,874	45,221
<b>Profit from operations</b>		<b>205,201</b>	<b>282,469</b>
Other income	19	1,822	19,567
Other expenses		(157)	(232)
Foreign exchange gain		1,059	127,419
Foreign exchange loss		(1,019)	(156,620)
Change in fair value of financial instruments		–	(7,037)
Interest income, net	16	184	1,208
Distributions to participants	20	–	(293,321)
<b>Profit before tax</b>		<b>207,090</b>	<b>(26,547)</b>
Income tax expense	21	(94,971)	(202,186)
<b>Net profit/(loss)</b>		<b>112,119</b>	<b>(228,733)</b>
<b>Attributable to:</b>			
Participants of the parent		112,119	(228,733)
<b>Total comprehensive income/(loss), net of tax effect of 0</b>		<b>112,119</b>	<b>(228,733)</b>
<b>Attributable to:</b>			
Participants of the parent		112,119	(228,733)

The accompanying notes form an integral part of these consolidated financial statements.

Attenium LLC

Consolidated statement of cash flows

for the year ended December 31, 2014

(in thousands of rubles)

	Notes	Year ended December 31,	
		2013	2014
<b>Cash flows from operating activities</b>			
<b>Profit/(loss) before tax</b>		<b>207,090</b>	<b>(26,547)</b>
<i>Adjustments to reconcile profit before income tax to net cash flows generated from operating activities</i>			
Distributions to participants		–	293,321
Depreciation and amortization		8,874	45,221
Interest income, net	16	(30,543)	(87,616)
Change in fair value of financial instruments		–	7,037
Bad debt expense	18	13,794	15,282
<b>Operating profit before changes in working capital</b>		<b>199,215</b>	<b>246,698</b>
(Increase)/decrease in trade and other receivables		917,644	(998,937)
(Increase)/decrease in prepayments to agents		(275,167)	389,811
Increase in amounts due to customers and amounts due to banks		1,434,708	1,054,200
Increase/(decrease) in accounts payable and accruals		(1,302,967)	876,409
<b>Cash generated from operations</b>		<b>973,433</b>	<b>1,568,181</b>
Interest received		46,224	164,026
Interest paid		(16,174)	(76,719)
Income tax paid		(80,981)	(78,136)
<b>Net cash flow from operating activities</b>		<b>922,502</b>	<b>1,577,352</b>
<b>Cash flows from investing activities</b>			
Cash acquired upon business combination	5	–	780,299
Purchase of property and equipment		(7,285)	(21,493)
Purchase of intangible assets		(3,651)	(20,368)
Loans issued		(4,575)	(297,342)
Repayment of loans issued		1,000	297,320
<b>Net cash used in investing activities</b>		<b>(14,511)</b>	<b>738,416</b>
<b>Cash flows from financing activities</b>			
Proceeds from borrowings		606,000	616,000
Repayment of borrowings		(300,000)	(395,000)
Dividends paid to participants of the Group	20	–	(293,321)
<b>Net cash (used in) / generated from financing activities</b>		<b>306,000</b>	<b>(72,321)</b>
<b>Net increase in cash and cash equivalents</b>		<b>1,213,991</b>	<b>2,243,447</b>
Cash and cash equivalents at the beginning of year	9	1,809,452	3,023,443
<b>Cash and cash equivalents at the end of year</b>	9	<b>3,023,443</b>	<b>5,266,890</b>

The accompanying notes form an integral part of these consolidated financial statements.

# Attenium LLC

## Notes to the consolidated financial statements

for the year ended December 31, 2014

*(in thousands of rubles)*

### **1. Corporate information and description of business**

Attenium LLC (the Company) was registered on November 10, 2005 as a limited liability Company in Russian Federation under the Civil Code and Law of Limited Liability Companies. The registered office of the Company is Moscow, Barrikadnaya st., build 8/5A. The consolidated financial statements of Attenium LLC and its subsidiaries for the year ended December 31, 2014 were authorized for issue by the Shareholders of the Company on December 10, 2015.

Attenium LLC and its subsidiaries (collectively the “Group”) operate electronic online payment systems in Russia and maintain activity supporting processing of payments.

CIHRUS LLC is the parent of the Group as of December 31, 2014. Otkritie Holding JSC is the ultimate parent of the Group as of December 31, 2014. There is no individual who is the ultimate controlling party of the Group as of December 31, 2014.

Information on the Company’s principal subsidiaries is disclosed in Note 6.

#### **2.1 Basis of preparation**

The consolidated financial statements of the Group have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

For all periods up to and including the year ended December 31, 2013, the Company and its subsidiaries prepared its financial statements in accordance with local generally accepted accounting practice (Local GAAP). The Group did not prepare the consolidated financial statements under Local GAAP. These consolidated financial statements for the year ended December 31, 2014 are the first consolidated financial statements of the Group prepared in accordance with IFRS. Refer to Note 2.4 for information on how the Group adopted IFRS.

The consolidated financial statements are prepared on a historical cost basis. The consolidated financial statements are presented in Russian rubles (“RUB”) and all values are rounded to the nearest thousand (RUB (000)) except when otherwise indicated.

#### **2.2 Basis of consolidation**

The consolidated financial statements comprise the financial statements of Attenium LLC and its subsidiaries as of December 31 each year.

Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

Specifically, the Group controls an investee if and only if the Group has:

- ▶ Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee);
- ▶ Exposure, or rights, to variable returns from its involvement with the investee; and
- ▶ The ability to use its power over the investee to affect its returns.

# Attenium LLC

## Notes to the consolidated financial statements (continued)

*(in thousands of rubles)*

### **2.2 Basis of consolidation (continued)**

When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- ▶ The contractual arrangement with the other vote holders of the investee.
- ▶ Rights arising from other contractual arrangements.
- ▶ The Group's voting rights and potential voting rights.

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the statement of comprehensive income from the date the Group gains control until the date the Group ceases to control the subsidiary.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases. The financial statements of the subsidiaries are prepared for the same reporting period as the parent company, using consistent accounting policies.

All intra-group balances, income, expenses and unrealized gains and losses resulting from intra-group transactions are eliminated in full, except for the foreign exchange gains and losses arising on intra-group balances.

### **2.3 Summary of significant accounting policies**

Set out below are the principal accounting policies used to prepare these consolidated financial statements:

#### **2.3.1 Business combinations and goodwill**

Business combinations are accounted for using the acquisition method.

Consideration transferred includes the fair values of the assets transferred, liabilities incurred by the Group to the previous owners of the acquiree, and equity interests issued by the Group. Consideration transferred also includes the fair value of any contingent consideration and share-based payment awards of the acquiree that are replaced mandatorily in the business combination.

If a business combination results in the termination of pre-existing relationships between the Group and the acquiree, then the Group identified any amounts that are not part of what the Group and the acquiree exchanged in the business combination. The Group recognizes as part of application the acquisition method only the consideration transferred for the acquiree and the assets acquired and liabilities assumed in the exchange for the acquiree.

If the business combination is achieved in stages, any previously held equity interest is re-measured at its acquisition date fair value and any resulting gain or loss is recognized in profit or loss. It is then considered in the determination of goodwill.

# Attenium LLC

## Notes to the consolidated financial statements (continued)

(in thousands of rubles)

### 2.3 Summary of significant accounting policies (continued)

#### 2.3.1 Business combinations and goodwill (continued)

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of IAS 39 *Financial Instruments: Recognition and Measurement*, is measured at fair value with changes in fair value recognized either in either profit or loss or as a change to other comprehensive income. If the contingent consideration is not within the scope of IAS 39, it is measured in accordance with the appropriate IFRS. Contingent consideration that is classified as equity is not re-measured and subsequent settlement is accounted for within equity.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interests, and any previous interest held, over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Group re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognized at the acquisition date. If the re-assessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the gain is recognized in profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash generating units that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the acquired are assigned to those units.

Where goodwill has been allocated to a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed in this circumstance is measured based on the relative values of the operation disposed and the portion of the cash-generating unit retained.

#### 2.3.2 Foreign currency translation

The consolidated financial statements are presented in Russian rubles (RUB), which is the Company's and its subsidiaries' functional and presentation currency. Transactions in foreign currencies are initially recorded at the functional currency rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are re-measured at the functional currency rate of exchange at the reporting date. All differences are taken to profit or loss. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as of the dates of the initial transactions.

The exchange rates of the Russian ruble to each respective currency as of December 31, 2014 and 2013 were as follows:

<b>Exchange rates at</b>	<b>January 1, 2013</b>	<b>December 31, 2013</b>	<b>December 31, 2014</b>
US dollar	30.3727	32.7292	56.2584
Euro	40.2286	44.9699	68.3427

# Attenium LLC

## Notes to the consolidated financial statements (continued)

*(in thousands of rubles)*

### 2.3 Summary of significant accounting policies (continued)

#### 2.3.3 Property and equipment

Property and equipment are stated at cost less accumulated depreciation and any accumulated impairment in value. Expenditures for continuing repairs and maintenance are charged to the profit or loss as incurred.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the statement of comprehensive income when the asset is derecognized.

Depreciation is calculated on property and equipment on a straight-line basis from the time the assets are available for use, over their estimated useful lives 2-7 years. The asset's residual values, useful lives and depreciation methods are reviewed, and adjusted as appropriate, at each financial year end.

#### 2.3.4 Intangible assets

Intangible assets acquired separately are measured on initial recognition at cost. The cost of other intangible assets acquired in a business combination is their fair value as of the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and accumulated impairment losses. Internally generated intangible assets, excluding capitalized development costs, are not capitalized and expenditure is recognized in the statement of comprehensive income when it is incurred.

#### Software development costs

Development expenditure on an individual project is recognized as an intangible asset when the Group can demonstrate the technical feasibility of completing the intangible asset so that it will be available for use or sale, its intention to complete and its ability to use or sell the asset, how the asset will generate future economic benefits, the availability of resources to complete the asset and the ability to measure reliably the expenditure during development.

#### Useful life and amortization of intangible assets

The useful lives of intangible assets are assessed as either finite or indefinite. The Group has no intangible assets with indefinite useful life. Below is the summary of useful lives of intangible assets:

Customer and partnership base	15 years
Software	3-8 years
Licenses	2-5 years*
Trademarks and other rights	6-10 years

\* The terms of useful life could differ of those stated if it is directly stipulated by agreement.

# Attenium LLC

## Notes to the consolidated financial statements (continued)

*(in thousands of rubles)*

### **2.3 Summary of significant accounting policies (continued)**

#### **2.3.4 Intangible assets (continued)**

Intangible assets with finite lives are amortized on a straight line basis over their useful economic lives years or over the term stipulated by agreements and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life is reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortization period or method, as appropriate, and are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in the statement of comprehensive income in the expense category consistent with the function of the intangible assets.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of comprehensive income when the asset is derecognized.

#### **2.3.5 Impairment of non-financial assets**

The Group assesses at each reporting date whether there is an indication that an asset, other than Goodwill, may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs to sell, an appropriate valuation model is used.

These calculations are corroborated by valuation multiples, quoted share prices for publicly traded subsidiaries, if applicable, or other available fair value indicators.

The Group bases its impairment calculation on detailed budgets and forecast calculations, which are prepared separately for each of the Group's CGUs, to which the individual assets are allocated.

These budgets and forecast calculations generally cover a period of five years or longer, when management considers appropriate. For longer periods, a long-term growth rate is calculated and applied to project future cash flows after the last year.

Impairment losses of continuing operations are recognized in profit or loss in those expense categories consistent with the function of the impaired asset.

For assets excluding goodwill, an assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the Group makes an estimate of recoverable amount. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount.

# Attenium LLC

## Notes to the consolidated financial statements (continued)

*(in thousands of rubles)*

### **2.3 Summary of significant accounting policies (continued)**

#### **2.3.5 Impairment of non-financial assets (continued)**

That increased amount cannot exceed the carrying amount that would have been determined, net of amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss. The following criteria are also applied in assessing impairment of specific assets:

##### *Goodwill*

Goodwill is tested for impairment annually and when circumstances indicate that the carrying value may be impaired. Impairment is determined for goodwill by assessing the recoverable amount of the cash-generating units, to which the goodwill relates. Where the recoverable amount of the cash-generating units is less than their carrying amount an impairment loss is recognized. Impairment losses relating to goodwill cannot be reversed in future periods. The Group performs its annual impairment test of goodwill as of December 31.

#### **2.3.6 Financial instruments – initial recognition and subsequent measurement**

##### **2.3.6.1 Financial assets**

###### ***Initial recognition and measurement***

Financial assets within the scope of IAS 39 are classified as financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, or available-for-sale financial assets, as appropriate. When financial assets are recognized initially, they are measured at fair value, plus, in the case of investments not at fair value through profit or loss, directly attributable transaction costs. All regular way purchases and sales of financial assets are recognized on the trade date, which is the date that the Group commits to purchase the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

###### ***Subsequent measurement***

The subsequent measurement of financial assets depends on their classification as described below:

###### ***Financial assets at fair value through profit or loss***

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition at fair value through profit or loss.

Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term.

Financial assets at fair value through profit and loss are carried in the statement of financial position at fair value with net changes in fair value recognized in “change in fair value of derivative financial assets”, “other gains” or “other losses” in the statement of comprehensive income.

Financial assets designated upon initial recognition at fair value through profit or loss are designated at their initial recognition date and only if the criteria under IAS 39 are satisfied.

# Attenium LLC

## Notes to the consolidated financial statements (continued)

(in thousands of rubles)

### 2.3 Summary of significant accounting policies (continued)

#### 2.3.6 Financial instruments – initial recognition and subsequent measurement (continued)

##### *Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, loans and receivables are carried at amortized cost using the effective interest rate method less any allowance for impairment.

Gains and losses are recognized in profit or loss when the loans and receivables are derecognized or impaired, as well as through the amortization process.

Amortized cost is calculated taking into account any premium or discount on acquisition and includes transaction costs and fees that are an integral part of the effective interest rate (EIR).

The EIR amortization is included in interest income in the statement of comprehensive income.

The losses arising from impairment are recognized in the statement of comprehensive income in finance costs for loans and in cost of sales or other operating expenses for receivables.

##### ***Derecognition of financial assets***

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- ▶ The rights to receive cash flows from the asset have expired;
- ▶ The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all of the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset.

In that case, the Group also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

##### **2.3.6.2 Impairment of financial assets**

The Group assesses at each reporting date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

# Attenium LLC

## Notes to the consolidated financial statements (continued)

*(in thousands of rubles)*

### **2.3 Summary of significant accounting policies (continued)**

#### **2.3.6 Financial instruments – initial recognition and subsequent measurement (continued)**

##### *Assets carried at amortized cost*

For financial assets carried at amortized cost (such as loans and receivables), the Group first assesses individually whether objective evidence of impairment exists for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss on assets carried at amortized cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition). The carrying amount of the asset is reduced through use of an allowance account. The amount of the loss is recognized in profit or loss.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date. Any subsequent reversal of an impairment loss is recognized in profit or loss.

##### **2.3.6.3 Financial liabilities**

###### ***Initial recognition and measurement***

Financial liabilities within the scope of IAS 39 are classified as financial liabilities at fair value through profit or loss, loans, borrowings and financial guarantees, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The Group determines the classification of its financial liabilities at initial recognition.

Financial liabilities are recognized initially at fair value less, in the case of loans, borrowings and financial guarantees, directly attributable transaction costs.

The Group's financial liabilities include net asset attributable to participants, trade and other payables, bank overdraft, loans and borrowings.

# Attenium LLC

## Notes to the consolidated financial statements (continued)

*(in thousands of rubles)*

### **2.3 Summary of significant accounting policies (continued)**

#### **2.3.6 Financial instruments – initial recognition and subsequent measurement (continued)**

##### ***Subsequent measurement***

The measurement of financial liabilities depends on their classification as follows:

##### *Net assets attributable to participants*

According to Russian legislation participants of Limited Liability Company have a right to demand from the Company to buy back their share in equity for cash or cash equivalents at any time. The obligation of the Company to buy back the share of participants recognized as a long term liability even this liability depends on the will of participants to exercise their right. The assessment of fair value of such liability can't be reasonably done as there is no assurance whether participants shall exercise their right or not and at what moment. The Group recognized this liability in line 'Net asset attributable to participants' at carrying value of net assets of the Group.

Distributions to participants decrease net assets attributable to participants and recognized as liability in the statement of financial position and as expense in the statement of comprehensive income if the decision regarding distributions was made before or as at the reporting date. If such distributions were authorized after the reporting date but before the date of financial statements issue this information disclosed in notes to financial statements. Distributions to participants of Attenium LLC are recognized in the statement of comprehensive income as finance costs.

##### *Financial liabilities at fair value through profit or loss*

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition at fair value through profit or loss.

Financial liabilities are classified as held for trading if they are acquired for the purpose of selling in the near term. This category includes derivative financial instruments entered into by the Group that do not meet the hedge accounting criteria as defined by IAS 39.

Gains or losses on liabilities held for trading are recognized in profit or loss.

The Group has not designated any financial liabilities at fair value through profit or loss.

##### *Loans, borrowings and financial guaranties*

After initial recognition, interest bearing loans, borrowings and financial guaranties are subsequently measured at amortized cost using the effective interest rate method.

Gains and losses are recognized in profit or loss when the liabilities are derecognized as well as through the amortization process.

##### ***Derecognition of financial liabilities***

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

# Attenium LLC

## Notes to the consolidated financial statements (continued)

*(in thousands of rubles)*

### **2.3 Summary of significant accounting policies (continued)**

#### **2.3.6 Financial instruments – initial recognition and subsequent measurement (continued)**

##### **2.3.6.4 Offsetting financial assets and liabilities**

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statement of financial position if, and only if:

- ▶ There is a currently enforceable legal right to offset the recognized amounts; and
- ▶ There is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

The right of set-off:

- ▶ Must not be contingent on a future event; and
- ▶ Must be legally enforceable in all of the following circumstances:
  - (i) the normal course of business;
  - (ii) the event of default; and
  - (iii) the event of insolvency or bankruptcy of the entity and all of the counterparties.

##### **2.3.6.5 Fair value of financial instruments**

The fair value of financial instruments that are traded in active markets at each reporting date is determined by reference to quoted market prices or dealer price quotations (bid price for long positions and ask price for short positions), without any deduction for transaction costs.

For financial instruments not traded in an active market, the fair value is determined using appropriate valuation techniques. Such techniques may include:

- ▶ Using recent arm's length market transactions;
- ▶ Reference to the current fair value of another instrument that is substantially the same;
- ▶ A discounted cash flow analysis or other valuation models.

An analysis of fair values of financial instruments and further details as to how they are measured are provided in Note 25.

#### **2.3.7 Cash and cash equivalents**

Cash comprises cash at banks and in hand and short-term deposits with an original maturity of three months or less. All these items are included as a component of cash and cash equivalents for the purpose of the statement of financial position and statement of cash flows.

#### **2.3.8 Employee benefits**

##### **2.3.8.1 Current employment benefits**

Wages and salaries paid to employees are recognized as expenses in the current period. The Group also accrues expenses for future vacation payments.

# Attenium LLC

## Notes to the consolidated financial statements (continued)

*(in thousands of rubles)*

### **2.3 Summary of significant accounting policies (continued)**

#### **2.3.8 Employee benefits (continued)**

##### **2.3.8.2 Social contributions**

Under provisions of the Russian legislation, social contributions include defined contributions to pension and other social funds of Russia and are calculated by the Group by the application of a regressive rate (from 30% to 10% in 2013 and 2014) to the annual gross remuneration of each employee. For the year ended December 31, 2014 defined contributions to pension fund of Russia of the Group amounted to 36,408 (2013 – 25,730).

##### **2.3.9 Provisions**

Provisions are recognized when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate of the amount can be made. Where the Group expects a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain.

If the effect of discounting is material, provisions are determined by discounting the expected value of future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense.

##### **2.3.10 Income taxes**

###### **Current income tax**

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the reporting date.

Current income tax relating to items recognized in other comprehensive income is recognized in other comprehensive income.

###### **Deferred income tax**

Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognized for the following temporary differences: the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss, and differences relating to investments in subsidiaries to the extent that it is probable that they will not reverse in the foreseeable future. In addition, deferred tax is not recognized for taxable temporary differences arising on the initial recognition of goodwill. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

# Attenium LLC

## Notes to the consolidated financial statements (continued)

*(in thousands of rubles)*

### **2.3 Summary of significant accounting policies (continued)**

#### **2.3.10 Income taxes (continued)**

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realized simultaneously.

A deferred tax asset is recognized for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which they can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

#### **2.3.11 Revenue and certain expenses recognition**

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenues and related cost of revenue from services are recognized in the period when services are rendered, regardless of when payment is made. Returns, incentives and rebates are recognized in the period in which the underlining sales are recognized as a reduction of sales revenue.

#### **Payment processing fee revenues and related transaction costs**

The Group earns a fee for processing payments initiated by the ultimate customers (“consumers”) to pay to merchants and service providers (“merchants”) or transfer money to other individuals. Payment processing fees are earned from consumers or merchants, or both. Consumers can make payments to various merchants or transfer the money through network of agents and banks participants of payment system or through the Group’s website or applications using a unique user login and password (e-payments). When consumer payments are made, the Group incurs payment costs to acquire payments payable to agents, banks-participants, mobile operators and other parties. The payment processing fee revenue and related receivable, as well as the transaction cost and the related payable, are recognized at the point when merchants or individual accept payments from consumers in the gross amount, including fees payable for payment acquisition. Payment processing fees and transaction costs are reported gross.

The Group generates revenue from the foreign currency conversion when payments are made in currencies different from the country of the consumer, mainly Russia. The Group recognizes the related revenues at the time of conversion in the amount of conversion commission representing the difference between the current Russian or relevant country Central Bank foreign currency exchange rate and the foreign currency exchange rate charged by the Group’s processing system.

#### **Interest revenue from agents’ overdrafts**

The Group charges interest on overdrafts to agents and includes them in revenue. Related revenues are recognized using the EIR method by applying the contractually agreed interest rates to the actual daily amounts outstanding balance of overdrafts.

# Attenium LLC

## Notes to the consolidated financial statements (continued)

*(in thousands of rubles)*

### **2.3 Summary of significant accounting policies (continued)**

#### **2.3.11 Revenue and certain expenses recognition (continued)**

##### **Interest revenue**

For all financial instruments measured at amortized cost, interest bearing financial assets classified as available for sale and financial instruments designated at fair value through profit or loss, interest income or expense is recorded using the EIR. The carrying amount of the financial asset or financial liability is adjusted if the Group revises its estimates of payments or receipts. Once the recorded value of a financial asset or a group of similar financial assets has been reduced due to an impairment loss, interest income continues to be recognized using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. Interest income from short- and long-term investments performed as part of the Group's treasury function is classified as part of revenues, Interest income derived from loans issued to various third and related parties as part of other arrangements is classified as interest income.

##### **2.3.12 Leases**

The determination of whether an arrangement is, or contains, a lease is based on the substance of the arrangement at inception date, whether fulfillment of the arrangement is dependent on the use of a specific asset or assets or the arrangement conveys a right to use the asset, even if that right is not explicitly specified in an arrangement.

##### **Group as a lessee**

Operating lease payments are recognized as an operating expense in the statement of comprehensive income on a straight-line basis over the lease term.

### **2.4 First-time adoption of IFRS**

These financial statements, for the year ended December 31, 2014, are the first financial statements the Group has prepared in accordance with IFRS. For periods up to and including the year ended December 31, 2013, the Group's companies prepared its financial statements in accordance with local generally accepted accounting principle (Local GAAP).

Accordingly, the Group has prepared financial statements which comply with IFRS applicable for periods ending on or after December 31, 2014, together with the comparative period data as at and for the year ended December 31, 2013, as described in the summary of significant accounting policies. In preparing these financial statements, the Group's opening statement of financial position was prepared as at January 1, 2013, the Group's date of transition to IFRS. This note explains the exemptions that were used by the Group in preparation of the statement of financial position as at January 1, 2013.

##### **Exemptions applied**

IFRS 1 allows first-time adopters certain exemptions from the retrospective application of certain requirements under IFRS.

# Attenium LLC

## Notes to the consolidated financial statements (continued)

*(in thousands of rubles)*

### 2.4 First-time adoption of IFRS (continued)

#### Exemptions applied (continued)

The Group has applied the following exemptions:

In accordance with its previous GAAP, the first-time adopter may not have consolidated a subsidiary acquired in a past business combination because the parent did not prepare consolidated financial statements. The first-time adopter shall adjust the carrying amounts of the subsidiary's assets and liabilities to the amounts that IFRSs would require in the subsidiary's statement of financial position. The deemed cost of goodwill equals the difference at the date of transition to IFRSs between:

- ▶ the parent's interest in those adjusted carrying amounts; and
- ▶ the cost in the parent's separate financial statements of its investment in the subsidiary.

The Group did not recognize the deemed goodwill on application of this exemption as net assets of subsidiaries consolidated exceed cost in the parent's separate financial statements of its investment in the subsidiary.

#### Estimates

The estimates at January 1, 2013 and at December 31, 2013 are consistent with those made for the same dates in accordance with local GAAP apart from the following items where application of Local GAAP did not require estimation:

- ▶ Goodwill impairment;
- ▶ Impairment of loans and receivables;
- ▶ Calculation of fair value of financial assets and liabilities.

The estimates used by the Group to present these amounts in accordance with IFRS reflect conditions at January 1, 2013, the date of transition to IFRS and as of December 31, 2013.

Group reconciliation of financial positions, total comprehensive income and cash flows amounts per local GAAP to IFRS is not applicable as the Group did not prepare its consolidated financial statements according to local GAAP.

### 3. Significant accounting judgments, estimates and assumptions

The preparation of consolidated financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the reported amounts of assets and liabilities, disclosures of contingent assets and liabilities at the reporting dates and the reported amounts of revenues and expenses during the reporting periods. However, uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.

#### Significant judgments

In the process of applying the Group's accounting policies, management has made the following judgements, which have the most significant effect on the amounts recognized in the consolidated financial statements:

# Attenium LLC

## Notes to the consolidated financial statements (continued)

*(in thousands of rubles)*

### 3. Significant accounting judgments, estimates and assumptions (continued)

#### Significant judgments (continued)

##### **Revenue recognition**

##### *Payment processing fees revenue and transaction costs*

The Group exercised significant judgment in reaching a conclusion about its accounting policy for gross versus net reporting of payment processing fee revenues and related transaction costs. In particular, there are two major sources of payment processing fee revenues:

- ▶ Payment processing fees charged to consumers on payments collected through agents, mobile operators and other payment methods; and
- ▶ Payment processing fees charged to merchants.

Either one of the two types of payment processing fees above, or in some cases, both payment processing fees apply to a single consumer payment. Transaction costs relate to acquisition of payments by agents, mobile operators, international payment systems and some other parties, and the applicable fees, generally determined as a percentage of consumer payment, for each specific payment channel are on terms similar to those available to other market participants.

A merchants' payment processing fee, when it is charged, is recorded gross of related transaction costs, because the Group (i) is the primary obligor as it undertakes to transfer the consumer payment to the merchant or other individual using its payment processing system; (ii) it negotiates and ultimately sets the fee receivable from a merchant or consumer, generally as a percentage of payments; and (iii) it bears credit risk in most of the cases, unless the payment is made from a deposit made with the Group.

A consumer payment processing fee, when it is charged on payments made by consumers through network of agents, is reported net of any transaction costs payable to or retained by agents. This is because, although the Group is the primary obligor, it does not have any discretion over the ultimate payment processing fee set by the agent to the consumer, does not have readily available information about gross fee, and is only exposed to the net amount of fee receivable from agents.

The total amounts of transaction costs reported gross for the years ended December 31, 2013 and 2014 are 1,797,013 and 2,382,668 respectively.

##### *Deferred tax assets*

The utilization of deferred tax assets will depend on whether it is possible to generate sufficient taxable income against which the deductible temporary differences can be utilized. Various factors are used to assess the probability of the future utilization of deferred tax assets, including past operating results, operational plans, expiration of tax losses carried forward, and tax planning strategies. The carrying amount of deferred tax asset was 8,880 as of December 31, 2014 (December 31, 2013 – 10,715; January 1, 2013 – 5,076).

The unrecognized part relates to deferred tax assets which were not recorded because the Group does not expect to realize certain of its tax loss carry forwards in the foreseeable future due to history of losses. Further details on deferred taxes are disclosed in Note 21.

# Attenium LLC

## Notes to the consolidated financial statements (continued)

*(in thousands of rubles)*

### **3. Significant accounting judgments, estimates and assumptions (continued)**

#### **Estimates and assumptions**

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Group based its assumptions and estimates on parameters available when the consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising that are beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

#### *Impairment of loans and receivables*

Management assesses an impairment of loans and receivables to account for estimated losses resulting from the inability of customers to make required payments. When evaluating the adequacy of an impairment of loans and receivables, management bases its estimates on the aging of accounts receivable balances and loans and historical write-off experience, customer credit worthiness and changes in customer payment terms. If the financial condition of customers were to deteriorate, actual write-offs might be higher than expected.

As of December 31, 2014, the provision for impairment of loans and receivables was recorded amounting to 29,085 (December 31, 2013 – 13,803; January 1, 2013 – 9). Further details on deferred taxes are disclosed in Note 8.

#### *Fair values of assets and liabilities acquired in business combinations*

The Group recognizes separately, at the acquisition date, the identifiable assets, liabilities and contingent liabilities acquired or assumed in the business combination at their fair values, which involves estimates. Such estimates are based on valuation techniques, which require considerable judgment in forecasting future cash flows and developing other assumptions. When the amounts of fair values are significant, the Group hires third party appraisers to assist it in determining the related fair values.

#### *Impairment of goodwill*

Impairment exists when the carrying value of an asset or cash generating unit exceeds its recoverable amount, which is the higher of its fair value less costs of disposal and its value in use. The fair value less costs of disposal calculation is based on available data from binding sales transactions, conducted at arm's length, for similar assets or observable market prices less incremental costs for disposing of the asset. In order to determine whether the goodwill is impaired, it is necessary to estimate the value in use of the cash-generating units to which the goodwill is allocated. The value in use calculation is based on a discounted cash flow (DCF) model. Estimating the value in use requires the Group to make an estimate of the expected future cash flows from the cash-generating unit uses budget for the next five years and to choose a suitable discount rate in order to calculate the present value of those cash flows, and hence such estimates are subject to uncertainty. The recoverable amount is sensitive to the discount rate used for the DCF model as well as the expected future cash-inflows and the growth rate used for extrapolation purposes. These estimates are most relevant to goodwill recognized by the Group. Further details on impairment of goodwill are disclosed in Note 15.

# Attenium LLC

## Notes to the consolidated financial statements (continued)

(in thousands of rubles)

### 4. Standards issued by the IASB but not yet effective

Standards issued but not yet effective up to the date of issuance of the Company's financial statements are listed below. This listing of standards and interpretations issued are those that the Company reasonably expects to have an impact on disclosures, financial position or performance when applied at a future date. The Company intends to adopt these standards when they become effective.

Standard	Content of change	Impact and effective date
<i>IFRS 9 Financial Instruments</i>	In July 2014, the IASB issued the final version of IFRS 9 <i>Financial Instruments</i> which reflects all phases of the financial instruments project and replaces IAS 39 <i>Financial Instruments: Recognition and Measurement</i> and all previous versions of IFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting.	IFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. The adoption of IFRS 9 will have an effect on the classification and measurement of the Company's financial assets, but will likely have no impact on classification and measurements of financial liabilities. The adoption of IFRS 9 will have no impact on impairment and hedge accounting of financial assets and financial liabilities of the Company.
<i>Amendments to IAS 16 and IAS 38: Clarification of Acceptable Methods of Depreciation and Amortisation</i>	The amendments clarify the principle in IAS 16 and IAS 38 that revenue reflects a pattern of economic benefits that are generated from operating a business (of which the asset is part) rather than the economic benefits that are consumed through use of the asset. As a result, a revenue-based method cannot be used to depreciate property, plant and equipment and may only be used in very limited circumstances to amortize intangible assets.	The amendments are effective prospectively for annual periods beginning on or after January 1, 2016, with early adoption permitted. These amendments are not expected to have any impact to the Group given that the Group has not used a revenue-based method to depreciate its non-current assets.
<i>IFRS 15 Revenue from Contracts with Customers</i>	IFRS 15 was issued in May 2014 and establishes a new five-step model that will apply to revenue arising from contracts with customers. Under IFRS 15 revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in IFRS 15 provide a more structured approach to measuring and recognizing revenue. The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under IFRS.	Either a full or modified retrospective application is required for annual periods beginning on or after January 1, 2017 with early adoption permitted. The Group is currently assessing the impact of IFRS 15 and plans to adopt the new standard on the required effective date.

Management of the Company has not completed the assessment of the impact of Standards and Interpretations not yet effective as of December 31, 2014 on the Company's accounting policies.

## Attenium LLC

### Notes to the consolidated financial statements (continued)

(in thousands of rubles)

#### 4. Standards issued by the IASB but not yet effective (continued)

##### Annual improvements 2010-2012 Cycle

These improvements are effective from July 1, 2014 and have no a material impact on the Group. They include:

###### *IFRS 3 Business Combinations*

The amendment is applied prospectively and clarifies that all contingent consideration arrangements classified as liabilities (or assets) arising from a business combination should be subsequently measured at fair value through profit or loss whether or not they fall within the scope of IFRS 9 (or IAS 39, as applicable).

###### *IFRS 8 Operating Segments*

The amendments are applied retrospectively and clarify that:

- ▶ An entity must disclose the judgements made by management in applying the aggregation criteria in paragraph 12 of IFRS 8, including a brief description of operating segments that have been aggregated and the economic characteristics (e.g., sales and gross margins) used to assess whether the segments are 'similar';
- ▶ The reconciliation of segment assets to total assets is only required to be disclosed if the reconciliation is reported to the chief operating decision maker, similar to the required disclosure for segment liabilities.

###### *IAS 16 Property, Plant and Equipment and IAS 38 Intangible Assets*

The amendment is applied retrospectively and clarifies in IAS 16 and IAS 38 that the asset may be revalued by reference to observable data on either the gross or the net carrying amount. In addition, the accumulated depreciation or amortization is the difference between the gross and carrying amounts of the asset.

###### *IAS 24 Related Party Disclosures*

The amendment is applied retrospectively and clarifies that a management entity (an entity that provides key management personnel services) is a related party subject to the related party disclosures. In addition, an entity that uses a management entity is required to disclose the expenses incurred for management services.

##### Annual improvements 2011-2013 Cycle

These improvements are effective from July 1, 2014 and have no a material impact on the Group. They include:

###### *IFRS 3 Business Combinations*

The amendment is applied prospectively and clarifies for the scope exceptions within IFRS 3 that:

- ▶ Joint arrangements, not just joint ventures, are outside the scope of IFRS 3;
- ▶ This scope exception applies only to the accounting in the financial statements of the joint arrangement itself.

# Attenium LLC

## Notes to the consolidated financial statements (continued)

(in thousands of rubles)

### 4. Standards issued by the IASB but not yet effective (continued)

#### Annual improvements 2011-2013 Cycle (continued)

##### *IFRS 13 Fair Value Measurement*

The amendment is applied prospectively and clarifies that the portfolio exception in IFRS 13 can be applied not only to financial assets and financial liabilities, but also to other contracts within the scope of IFRS 9 (or IAS 39, as applicable).

### 5. Acquisitions

#### Contact

In October 2014, the Group obtained control over the Contact payment system as a result of the technological transfer of the Contact payment system to the software and hardware platform of the Group's subsidiary LTD Rapida. Contact is not a separate legal entity but satisfies definition of the business according to IFRS 3. The acquisition has been accounted for using the acquisition method.

The purpose of this acquisition was to develop business related to the payment system.

The fair values of the identifiable assets and liabilities as of the date of acquisition were:

	<u>Fair value</u>
<b>Net assets acquired</b>	
Intangible assets	1,955,691
Trade and other receivables	74,802
Cash and cash equivalents	780,299
Deferred income tax liabilities	(391,138)
Trade and other payables	(855,101)
<b>Total identifiable net assets at fair value</b>	<b><u>1,564,553</u></b>
Increase in net asset attributable to participants due to acquisition (Note 10)	<u>3,357,984</u>
<b>Goodwill arising on acquisition</b>	<b><u><u>1,793,431</u></u></b>

The consideration amounted to 3,357,984 was paid by Otkritie Holding JSC, an ultimate parent of the Company and was recognized at the Group's level as increase in the net assets attributable to participants line. The gross amount of trade and other receivables is the same as their fair value.

Goodwill in the amount of 1,793,431 relates to the potential synergies with the existing operations of the Group. The Group determined the fair value of Contact client and partnership base and recognized it as intangible assets in amount of 1,955,691. Deferred tax liability arose in relation to these intangible assets in the amount of 391,138 due to their tax base of nil.

From the date of acquisition through December 31, 2014, Contact contributed 823,011 of revenue and 120,965 to the net income of the Group. The management cannot reliably assess what the Group revenue and the net income would have been if the acquisition had taken place at the beginning of 2014.

# Attenium LLC

## Notes to the consolidated financial statements (continued)

(in thousands of rubles)

### 6. Consolidated subsidiaries

The consolidated IFRS financial statements include the assets, liabilities and financial results of the Company and its subsidiaries. The subsidiaries are listed below:

Subsidiary	Main activity	Effective ownership interest		
		As of January 1, 2013	As of December 31, 2013	As of December 31, 2014
Gikor LLC (Russia) Processingovyi Tsentr	Payment processing services	100%	100%	100%
Rapida LLC (Russia)	Payment processing services	100%	100%	100%
Rapida LTD (Russia)	Maintenance of electronic payment systems	100%	100%	100%

### 7. Operating segments

In reviewing the operational performance of the Group and allocating resources, the chief operating decision maker of the Group (CODM), who is the board of directors of the Group, reviews selected items of each segment's statement of comprehensive income.

Management reporting is based on local GAAP and differs from IFRS. It does not include certain IFRS adjustments which are not analyzed by the chief operating decision maker in assessing the core operating performance of the business. Such adjustments affect such major areas as business combinations, fair value adjustments and amortization thereof, as well as nonrecurring items.

The financial data is presented on a combined basis for all key subsidiaries representing each segment added together forming the segment revenue, operating expenses, profit before tax. The Group measures the performance of its operating segments by monitoring: revenue, segment net revenue and profit before tax. Segment net revenue is a measure of profitability defined as the segment revenues less segment direct costs, which include the same items as the "Cost of revenue (exclusive of depreciation and amortization)" as reported in the Group's consolidated statement of comprehensive income, except for payroll costs. Payroll costs are excluded because, although required to maintain the Group's distribution network, they are not linked to payment volume. The Group does not monitor balances of assets and liabilities by segments as CODM considers they have no impact on decision making.

The Group has identified its operating segments based on the types of products and services the Group offers. The Group has identified the following reportable segments:

- ▶ Rapida, which generates revenue from the payment systems, offered through the Group's network of agents in Russia;
- ▶ Contact, which generates revenue from the money remittance services provided to individuals through Contact payment system.

# Attenium LLC

## Notes to the consolidated financial statements (continued)

(in thousands of rubles)

### 7. Operating segments (continued)

The segments' statement of comprehensive income for the years ended December 31, 2013 and 2014, as presented to the CODM is presented below:

	2013		2014		Total
	Rapida	Contact	Rapida	Contact	
Segment revenue	2,321,835	–	2,602,771	823,011	<b>3,425,782</b>
Segment cost of revenue	(1,831,071)	–	(2,079,553)	(600,191)	<b>(2,679,744)</b>
<b>Segment net revenue</b>	<b>490,764</b>	<b>–</b>	<b>523,218</b>	<b>222,820</b>	<b>746,038</b>
Payroll and related taxes	(205,968)	–	(277,689)	(32,033)	<b>(309,722)</b>
Overheads	(70,721)	–	(95,972)	(12,654)	<b>(108,626)</b>
Depreciation and amortization	(8,874)	–	(12,599)	(27)	<b>(12,626)</b>
Other income/(expenses)	1,889	–	11,205	(26,900)	<b>(15,695)</b>
<b>Segment profit before tax</b>	<b>207,090</b>	<b>–</b>	<b>148,163</b>	<b>151,206</b>	<b>299,369</b>

Segment net revenue, as presented to the CODM, for the years ended December 31, 2013 and 2014 is calculated by subtraction cost of revenue (exclusive of depreciation and amortization) from revenue and adding back payroll and related taxes as presented in table below:

	2013	2014
<b>Revenue under IFRS</b>	<b>2,321,835</b>	<b>3,425,782</b>
Cost of revenue (exclusive of depreciation and amortization)	(1,958,676)	(2,858,710)
Payroll and related taxes	127,605	178,966
<b>Total segment net revenue, as presented to CODM</b>	<b>490,764</b>	<b>746,038</b>

A reconciliation of segment profit before tax to IFRS consolidated profit before tax of the Group, as presented to the CODM, for the years ended December 31, 2013 and 2014 is presented below:

	2013	2014
<b>Consolidated profit/(loss) before tax under IFRS</b>	<b>207,090</b>	<b>(26,547)</b>
Amortization of fair value adjustments to intangible assets recorded on acquisitions	–	32,595
Distributions to participants	–	293,321
<b>Total segment profit before tax, as presented to CODM</b>	<b>207,090</b>	<b>299,369</b>

### Geographic information

Revenues from external customers are derived from Russia and CIS. Revenue is recognized according to merchants' place for Rapida segment and according to customer base for Contact segment.

The principal country of major operations of all legal entities within the Group is Russia. Therefore the Group allocates all its non-current assets stated in statement of financial positions on Russia.

The Group does not have any single external customer: consumer or merchant amounting to 10% or greater of Group's revenue for the years ended December 31, 2014 and December 31, 2013.

# Attenium LLC

## Notes to the consolidated financial statements (continued)

*(in thousands of rubles)*

### 8. Trade and other receivables

As of December 31, 2014, trade and other receivables consisted of the following:

	Total as of December 31, 2014	Provision for impairment of receivables	Net as of December 31, 2014
Cash receivable from agents	1,536,080	(21,463)	1,514,617
Deposits issued to merchants	85,000	–	85,000
Payment processing fees receivable	55,125	(7,065)	48,060
Advances issued to vendors	29,193	(484)	28,709
Other receivables and advances	906	(73)	833
<b>Total trade and other receivables</b>	<b>1,706,304</b>	<b>(29,085)</b>	<b>1,677,219</b>

As of December 31, 2013, trade and other receivables consisted of the following:

	Total as of December 31, 2013	Provision for impairment of receivables	Net as of December 31, 2013
Cash receivable from agents	566,686	(13,803)	552,883
Payment processing fees receivable	64,057	–	64,057
Advances issued to vendors	1,412	–	1,412
Other receivables and advances	409	–	409
<b>Total trade and other receivables</b>	<b>632,564</b>	<b>(13,803)</b>	<b>618,761</b>

As of January 1, 2013, trade and other receivables consisted of the following:

	Total as of January 1, 2013	Provision for impairment of receivables	Net as of January 1, 2013
Cash receivable from agents	1,508,350	(9)	1,508,341
Payment processing fees receivable	35,772	–	35,772
Advances issued to vendors	5,763	–	5,763
Other receivables and advances	322	–	322
<b>Total trade and other receivables</b>	<b>1,550,207</b>	<b>(9)</b>	<b>1,550,198</b>

Trade receivables aged but not impaired as of December 31, 2014 are presented below:

As of December 31, 2014	Total	Ageing of receivables (days)					
		<30	30-60	60-90	90-180	180-360	>360
Cash receivable from agents	1,514,617	1,512,489	1,156	971	–	1	–
Payment processing fees receivable	48,060	46,634	433	987	6	–	–
<b>Total trade and other receivables</b>	<b>1,562,677</b>	<b>1,559,123</b>	<b>1,589</b>	<b>1,958</b>	<b>6</b>	<b>1</b>	<b>–</b>

Attenium LLC

Notes to the consolidated financial statements (continued)

(in thousands of rubles)

8. Trade and other receivables (continued)

Trade receivables aged but not impaired as of December 31, 2013 are presented below:

As of December 31, 2013	Total	Ageing of receivables (days)					
		<30	30-60	60-90	90-180	180-360	>360
Cash receivable from agents	552,883	552,434	448	–	–	1	–
Payment processing fees receivable	64,057	52,140	6,433	5,484	–	–	–
<b>Total trade and other receivables</b>	<b>616,940</b>	<b>604,574</b>	<b>6,881</b>	<b>5,484</b>	<b>–</b>	<b>1</b>	<b>–</b>

Trade receivables aged but not impaired as of January 1, 2013 are presented below:

As of January 1, 2013	Total	Ageing of receivables (days)					
		<30	30-60	60-90	90-180	180-360	>360
Cash receivable from agents	1,508,341	1,506,849	1,492	–	–	–	–
Payment processing fees receivable	35,772	30,256	5,076	440	–	–	–
<b>Total trade and other receivables</b>	<b>1,544,113</b>	<b>1,537,105</b>	<b>6,568</b>	<b>440</b>	<b>–</b>	<b>–</b>	<b>–</b>

For the year ended December 31, 2014, the provision for impairment of receivables movement was the following:

	Provision for impairment of receivables as of December 31, 2013	Charge for the year	Provision for impairment of receivables as of December 31, 2014
Cash receivable from agents	(13,803)	(7,660)	(21,463)
Payment processing fees receivable	–	(7,065)	(7,065)
Other receivables and advances	–	(557)	(557)
<b>Total trade and other receivables</b>	<b>(13,803)</b>	<b>(15,282)</b>	<b>(29,085)</b>

Receivables are non-interest bearing and credit terms generally do not exceed 30 days. There is no requirement for collateral to receive credit. Interest of 10%-36% per annum is accrued on overdrafts granted to some agents.

For the year ended December 31, 2013, the provision for impairment of receivables movement was the following:

	Provision for impairment of receivables as of January 1, 2013	Charge for the year	Provision for impairment of receivables as of December 31, 2013
Cash receivable from agents	(9)	(13,794)	(13,803)
<b>Total trade and other receivables</b>	<b>(9)</b>	<b>(13,794)</b>	<b>(13,803)</b>

# Attenium LLC

## Notes to the consolidated financial statements (continued)

(in thousands of rubles)

### 9. Cash and cash equivalents

As of December 31, 2014, January 1 and December 31, 2013, cash and cash equivalents consisted of the following:

	<b>As of January 1, 2013</b>	<b>As of December 31, 2013</b>	<b>As of December 31, 2014</b>
Correspondent accounts with Central Bank of Russian Federation (CB RF)	1,774,395	495,121	900,850
Correspondent accounts with other banks	25,903	726,932	2,363,834
Short-term CB RF deposits	–	1,800,000	2,000,000
RUB denominated cash with banks and on hand	9,154	1,390	2,206
<b>Total cash and cash equivalents</b>	<b>1,809,452</b>	<b>3,023,443</b>	<b>5,266,890</b>

Cash and short-term investments are placed in financial institutions or financial instruments, which are considered at the time of deposit to have minimal risk of default.

### 10. Net asset attributable to participants

Below is the table of ownership of the Company.

	<b>As of January 1, 2013</b>	<b>As of December 31, 2013</b>	<b>As of December 31, 2014</b>
Promgazkomplekt LLC	99.999%	99.999%	–
NM-Garant LLC	0.001%	0.001%	0.001%
CIHRUS LLC	–	–	99.999%

Net assets attributable to participants of the Company represent the current value of the Company's net assets as at December 31.

Changes in net assets of the Company during the years ended 2013 and 2014 are presented in the table below:

<b>Balance at January 1, 2013</b>	<b>187,628</b>
Net profit for the period	112,119
<b>Balance at December 31, 2013</b>	<b>299,747</b>
Net loss for the period	(228,733)
Contribution from participant (Note 5)	3,357,984
<b>Balance at December 31, 2014</b>	<b>3,428,998</b>

# Attenium LLC

## Notes to the consolidated financial statements (continued)

(in thousands of rubles)

### 11. Borrowings

As of December 31, 2014, January 1 and December 31, 2013, outstanding borrowings consisted of the following:

<b>Short-term borrowings</b>	<b>Effective interest rate, %</b>	<b>Maturity</b>	<b>As of January 1, 2013</b>	<b>As of December 31, 2013</b>	<b>As of December 31, 2014</b>
JSC Bank Finansovaya Corporatsiya Otkrytie	RUONIA + 2%	Up to 90 days	–	106,000	627,000
JSC Bank Finansovaya Corporatsiya Otkrytie	15%	June 2015	–	450,000	150,000
JSC Bank Finansovaya Corporatsiya Otkrytie	10.95%	May 2013	250,321	–	–
			<b>250,321</b>	<b>556,000</b>	<b>777,000</b>

On November 1, 2012 the Group entered into the overdraft facility with JSC Bank Finansovaya Corporatsiya Otkrytie with limit up to 800,000 and still uses it as at the reporting date. The purpose of this facility is to ensure payments to Group's agents. The tranches within the overdraft facility agreement are generally available for 30 calendar days. However, the tranches to ensure commitment to one of the Group's major merchant are available for 90 calendar days. The interest rate for each tranche is set as RUONIA plus 2% per annum for the beginning of the operation day for corresponding operation period and is paid monthly.

### 12. Trade and other payables

As of December 31, 2014, January 1 and December 31, 2013, the Group's accounts payable and other payables consisted of the following:

	<b>As of January 1, 2013</b>	<b>As of December 31, 2013</b>	<b>As of December 31, 2014</b>
Payables to merchants	1,922,826	747,939	1,586,282
Unsettled money transfers*	–	–	843,211
Deposits received from individual customers	112,706	168,618	176,314
Payment processing fees payable to agents	206,622	173,035	148,256
Accrued expenses	25,318	43,735	153,287
Other payables	263,843	96,283	45,836
<b>Total trade and other payables</b>	<b>2,531,315</b>	<b>1,229,610</b>	<b>2,953,186</b>

\* Unsettled money transfers arose in financial statement of the Group after acquisition of CONTACT payment system and represent the obligation to remit money to individuals as of year-end.

# Attenium LLC

## Notes to the consolidated financial statements (continued)

*(in thousands of rubles)*

### 13. Amounts due to customers and amounts due to banks

As of December 31, 2014, January 1 and December 31, 2013, amounts due to customers and amounts due to banks consisted of the following:

	<b>As of January 1, 2013</b>	<b>As of December 31, 2013</b>	<b>As of December 31, 2014</b>
Due to banks	429,602	1,063,369	1,917,595
Due to customers: legal entities	280,198	1,081,139	1,281,113
<b>Total amounts due to customers and amounts due to banks</b>	<b>709,800</b>	<b>2,144,508</b>	<b>3,198,708</b>

Amounts due to customers and amounts due to banks bear no interest and are due on demand.

### 14. Property and equipment

	<b>Servers and computer equipment</b>
<b>Cost</b>	
<b>Balance as of January 1, 2013</b>	<b>25,224</b>
Additions	7,285
<b>Balance as of December 31, 2013</b>	<b>32,509</b>
Additions	21,493
<b>Balance as of December 31, 2014</b>	<b>54,002</b>
<b>Accumulated amortization and impairment</b>	
<b>Balance as of January 1, 2013</b>	<b>(16,945)</b>
Charge for the year	(5,755)
<b>Balance as of December 31, 2013</b>	<b>(22,700)</b>
Charge for the year	(6,795)
<b>Balance as of December 31, 2014</b>	<b>(29,495)</b>
<b>Net book value</b>	
<b>As of January 1, 2013</b>	<b>8,279</b>
<b>As of December 31, 2013</b>	<b>9,809</b>
<b>As of December 31, 2014</b>	<b>24,507</b>

As of December 31, 2014 the Group did not identify any indicators of property and equipment impairment.

# Attenium LLC

## Notes to the consolidated financial statements (continued)

(in thousands of rubles)

### 15. Goodwill and other intangible assets

	Goodwill	Computer software	Customer and partner relationships	Others	Total
<b>Cost</b>					
<b>Balance as of January 1, 2013</b>	–	13,737	–	–	13,737
Additions	–	3,651	–	–	3,651
<b>Balance as of December 31, 2013</b>	–	17,388	–	–	17,388
Additions	–	15,238	–	5,130	20,368
Additions from business combination (Note 5)	1,793,431	–	1,955,691	–	3,749,122
<b>Balance as of December 31, 2014</b>	<b>1,793,431</b>	<b>32,626</b>	<b>1,955,691</b>	<b>5,130</b>	<b>3,786,878</b>
<b>Accumulated amortization and impairment</b>					
<b>Balance as of January 1, 2013</b>	–	(4,839)	–	–	(4,839)
Charge for the year	–	(3,119)	–	–	(3,119)
<b>Balance as of December 31, 2013</b>	–	(7,958)	–	–	(7,958)
Charge for the year	–	(5,884)	(32,393)	(149)	(38,426)
<b>Balance as of December 31, 2014</b>	–	(13,842)	(32,393)	(149)	(46,384)
<b>Net book value</b>					
<b>As of January 1, 2013</b>	–	8,898	–	–	8,898
<b>As of December 31, 2013</b>	–	9,430	–	–	9,430
<b>As of December 31, 2014</b>	<b>1,793,431</b>	<b>18,784</b>	<b>1,923,298</b>	<b>4,981</b>	<b>3,740,494</b>

As a result of business combination that took place during the year 2014 the goodwill in amount of 1,793,431 arose and was allocated to Contact cash generating unit (CGU).

The recoverable amount of CGU has been determined based on a value in use calculation using cash flow projections from financial model prepared by external appraiser covering a nine-year period (2015-2023). A nine-year period was used for projections, as the Group considers this time frame to be reasonably forecasted and the growth rate in the last four years of this period is expected to exceed the terminal growth rate. The pre-tax discount rate adjusted to risk specific applied to cash flow projections CGU is 19.7%. The growth rates applied to discounted terminal value projection in beyond the forecast period is 4.5%.

As result of annual impairment test of CGU to which goodwill was allocated, the Group did not identify any impairment as of December 31, 2014.

The calculation of value in use for these cash generating units is most sensitive to:

- ▶ Domestic money transfers market assumptions;
- ▶ The Group's transaction volume and net revenue yields;
- ▶ Net profit margins;
- ▶ Terminal growth rates used to extrapolate cash flows beyond the budget period;
- ▶ Discount rates.

# Attenium LLC

## Notes to the consolidated financial statements (continued)

(in thousands of rubles)

### 15. Goodwill and other intangible assets (continued)

The values assigned to each of these parameters reflect past experience and expected changes over the timeframe. With regard to the assessment of value in use of CGU, management believes that no reasonably possible change in any of the above key assumptions would cause the carrying value of the unit to materially exceed its recoverable amount.

### 16. Revenue

Revenue for the years ended December 31 was as follows:

	<b>2013</b>	<b>2014</b>
Payment processing fees	2,255,492	3,235,246
Interest revenue	46,212	163,035
Interest revenue from agent's overdrafts	17,405	24,476
Other revenue	2,726	3,025
<b>Total revenue</b>	<b>2,321,835</b>	<b>3,425,782</b>

For the purposes of the consolidated statement of cash flows, "Interest expense, net" consists of the following:

	<b>2013</b>	<b>2014</b>
Interest revenue as part of revenue	(46,212)	(163,035)
Interest expense as part of cost of revenue	15,853	76,627
Interest income, net	(184)	(1,208)
<b>Interest income, net (for the purposes of consolidated cash flow statement)</b>	<b>(30,543)</b>	<b>(87,616)</b>

### 17. Cost of revenue (exclusive of depreciation and amortization)

Cost of revenue (exclusive of depreciation and amortization) for the years ended December 31 was as follows:

	<b>2013</b>	<b>2014</b>
Transaction costs	1,797,013	2,382,668
Payroll and related taxes	127,605	178,966
Interest expense	15,853	76,627
Other expenses	18,205	220,449
<b>Total cost of revenue (exclusive of depreciation and amortization)</b>	<b>1,958,676</b>	<b>2,858,710</b>

Other expenses for the year ended December 31, 2014 include loss due to the security breach of 164,876.

# Attenium LLC

## Notes to the consolidated financial statements (continued)

(in thousands of rubles)

### 18. Selling, general and administrative expenses

Selling, general and administrative expenses for the years ended December 31 were as follows:

	<b>2013</b>	<b>2014</b>
Payroll, related taxes and other personal expenses	78,970	130,756
Office maintenance expenses	20,211	32,922
Bad debt expense	13,794	15,282
Advertising and related expenses	12,088	25,414
Telecommunication and internet expenses	8,676	10,729
Other tax expenses	7,408	11,339
Other operating expenses	7,937	12,940
<b>Total selling, general and administrative expenses</b>	<b>149,084</b>	<b>239,382</b>

### 19. Other income

	<b>2013</b>	<b>2014</b>
Gain from legal proceeding*	–	18,766
Other	1,822	801
<b>Total other income</b>	<b>1,822</b>	<b>19,567</b>

\* The Group sued one of its counterparty for poorly rendered services and won the trial.

### 20. Dividends paid and proposed

Dividends are presented as expense in the statement of comprehensive income separately.

Dividends paid and proposed by the Group to the participants are presented below:

	<b>2013</b>	<b>2014</b>
<b>Proposed, declared and approved during the year</b>		
Final dividend for 2014	–	(293,321)
<b>Paid during the period</b>		
Final dividend for 2014	–	(293,321)
<b>Dividends payable as of December 31</b>	<b>–</b>	<b>–</b>

### 21. Income tax

All Group companies incorporated in Russian Federation and are subject to the corporate income tax at the standard rate of 20% applied to their taxable income.

# Attenium LLC

## Notes to the consolidated financial statements (continued)

*(in thousands of rubles)*

### 21. Income tax (continued)

Deferred income tax assets and liabilities as of December 31, 2014, January 1 and December 31, 2013, relate to the following:

	Consolidated statement of financial position as of			Consolidated profit or loss for the year ended	
	December 31, 2014	December 31, 2013	January 1, 2013	2014	2013
	Intangible assets	(384,619)	–	–	6,519
Trade and other payables	(41,253)	7,954	5,076	(49,207)	2,878
Trade and other receivables	4,145	2,761	–	1,384	2,761
Deferred revenue	1,003	–	–	1,003	–
Financial guaranty	1,868	–	–	1,868	–
<b>Net deferred income tax asset/(liability)</b>	<b>(418,856)</b>	<b>10,715</b>	<b>5,076</b>	<b>(38,433)</b>	<b>5,639</b>
<b>Including:</b>					
Deferred tax asset	8,880	10,715	5,076	–	–
Deferred tax liability	(427,736)	–	–	–	–
				<b>2013</b>	<b>2014</b>
<b>Deferred income tax asset, net as of January 1</b>				<b>5,076</b>	<b>10,715</b>
Effect of business combinations (Note 5)				–	(391,138)
Deferred tax benefit/(expenses)				5,639	(38,433)
<b>Deferred income tax asset/(liability), net as of December 31</b>				<b>10,715</b>	<b>(418,856)</b>

For the year ended December 31, income tax expense included:

	2013	2014
<b>Total tax expense</b>		
Current income tax expense	(100,610)	(163,753)
Deferred tax benefit/(expenses)	5,639	(38,433)
<b>Income tax expense for the year</b>	<b>(94,971)</b>	<b>(202,186)</b>

Theoretical and actual income tax expense is reconciled as follows:

	2013	2014
<b>Profit/(loss) before tax</b>	<b>207,090</b>	<b>(26,547)</b>
Theoretical income tax expense at the Company's tax rate of 20% (Russia)	(41,418)	5,310
<b>Increase resulting from the tax effect of</b>		
Non-deductible expenses	(2,603)	(38,516)
Distributions to participants	–	(58,664)
Effect of uncertain tax position	(50,950)	(110,316)
<b>Total income tax expense</b>	<b>(94,971)</b>	<b>(202,186)</b>

Non-deductible expenses comprised mainly from losses from security breach which are not allowed to be deducted from taxable income according to tax law.

## Attenium LLC

### Notes to the consolidated financial statements (continued)

(in thousands of rubles)

#### 21. Income tax (continued)

The Company does not recognize a deferred tax liability for all taxable temporary differences associated with investments in subsidiaries. The Group will not distribute the retained earnings of its subsidiaries at least during one year after acquisition afterwards the tax rate is nil for Russia. As of December 31, 2014 the aggregate amount of temporary differences associated with investments in subsidiaries, for which deferred tax liabilities have not been recognized is 482,410 (December 31, 2013 – 267,201; January 1, 2013 – 155,090).

#### 22. Commitments, contingencies and operating risks

##### Operating environment

Russia continues economic reforms and development of its legal, tax and regulatory frameworks as required by a market economy. The future stability of the Russian economy is largely dependent upon these reforms and developments and the effectiveness of economic, financial and monetary measures undertaken by the government.

Starting from the end of year 2014, the Russian economy has been negatively impacted by a significant drop in crude oil prices and a significant devaluation of the Russian ruble, as well as sanctions imposed on Russia by several countries. In December 2014, the ruble interest rates have increased significantly after the Central Bank of Russia raised its key rate to 17% (slightly decreased in the first quarter of 2015 to 14% and to 11.5% in the second quarter). The combination of the above resulted in reduced access to capital, a higher cost of capital, increased inflation and uncertainty regarding economic growth, which could negatively affect the Group's future financial position, results of operations and business prospects. Management believes it is taking appropriate measures to support the sustainability of the Group's business in the current circumstances.

In light of hardening geopolitical situation in the Ukraine, the United States of America and the European Union has adopted the package of economic restrictive measures imposing certain sanctions on operations of various Russian banks. Management is monitoring these developments in the current environment and taking actions where appropriate. These and any further possible negative developments in Ukraine could adversely impact results and financial position of the Group in a manner not currently determinable.

##### Taxation

The Company policy is to comply fully with applicable tax regulations in the jurisdictions in which its operations are subject to income taxes. The Company's estimates of current income tax expense and liabilities are calculated assuming that all tax computations filed by the Company's subsidiaries will be subject to a review or audit by the relevant tax authorities. The Company and the relevant tax authorities may have different interpretations of how regulations should be applied to actual transactions. Such uncertain tax positions are accounted for in accordance with IAS 12 *Income Taxes* or IAS 37 *Provisions, Contingent Liabilities and Contingent Assets* depending on the type of tax in question.

The Company records provisions for income taxes it estimates will ultimately be payable when the review or audits have been completed, including allowances for any interest and penalties which may become payable. For provisions for taxes other than income tax, the Company follows the general policy on provisions.

## Attenium LLC

### Notes to the consolidated financial statements (continued)

*(in thousands of rubles)*

#### **22. Commitments, contingencies and operating risks (continued)**

##### **Taxation (continued)**

Russian tax, currency and customs legislation is subject to varying interpretations, and changes, which can occur frequently. Management's interpretation of such legislation as applied to the transactions and activity of the Group may be challenged by the relevant regional and federal authorities. Recent events within Russia which are discussed below suggest that the tax authorities are taking a more assertive position in its interpretation of the legislation and assessments and as a result, it is possible that transactions and activities that have not been challenged in the past may be challenged.

##### **Government regulation of the electronic payment systems**

In Russia the legislation on e-payments is not yet mature and is developing, and no assurance can be made that if such legislation is changed or the new legislation adopted it will be beneficial to the Group's business. From time to time, the Group may also be subject to the investigations in the area of anti-money laundering by the regulatory authorities. In addition, the Group generally disputes them in the normal course of business, and expects to be able to resolve such disputes in Group's favor. In addition, there is a lot of uncertainty regarding future legislation on taxation of e-payments, including in respect of the place of taxation. Subsequent legislation and regulation and interpretations thereof, litigation, court rulings, or other events could expose the Group to increased costs, liability and reputational damage that could have a material adverse effect on the Group's business, financial condition and results of operations.

##### **Risk of cybersecurity breach**

The Company stores and/or transmits sensitive data, such as credit or debit card numbers and mobile phone numbers, and the Company has ultimate liability to its consumers for the failure to protect this data. The Company has experienced breaches of its security by hackers in the past, and breaches could occur in the future. In such circumstances, the encryption of data and other protective measures have not prevented unauthorized access and may not be sufficient to prevent future unauthorized access. However, any future breach of the system, including through employee fraud, may subject the Company to material losses or liability, payables to other payment systems, fines and claims for unauthorized purchases with misappropriated credit or debit card information, identity theft, impersonation or other similar fraud claims. In addition, misuse of such sensitive data or a cybersecurity breach could result in claims, regulatory scrutiny and other negative consequences.

##### **Risks assessment**

The Group's management believes that its interpretation of the relevant legislation is appropriate and is in accordance with the current industry practice and that the Group's currency, customs, tax and other regulatory positions will be sustained. However, the interpretations of the relevant authorities could differ and the maximum effect of additional losses on these consolidated financial statements, if the authorities were successful in enforcing their different interpretations, could be significant, and amount up to 38,000 as of December 31, 2014.

##### **Insurance policies**

The Group holds no insurance policies in relation to its assets, operations, or in respect of public liability or other insurable risks. There are no significant physical assets to insure. Management has considered the possibility of insurance of business interruption in Russia, but the cost of it outweighs the benefits in management's view.

# Attenium LLC

## Notes to the consolidated financial statements (continued)

(in thousands of rubles)

### 22. Commitments, contingencies and operating risks (continued)

#### Operating lease commitments

The Group has commercial lease agreements of office buildings. The leases have an average life of between one and three years. Total lease expense for the twelve months ended December 31, 2014 amounted 6,324 (2013 – 5,426).

Future minimum lease rentals under non-cancellable operating lease commitments for office premises as of December 31 are as follows:

	2012	2013	2014
Within one year	5,426	6,324	8,571
After one year but not more than five years	17,226	10,902	2,331

### 23. Balances and transactions with related parties

The following table sets forth the total amount of transactions entered into with related parties for the relevant financial year and balances with related parties as of the end of the relevant years:

Category of related party	Amounts owed by related parties*	Amounts owed to related parties*	Cash due from related party	Cash due to related party
<b>As of December 31, 2014</b>				
Key management personnel of the entity or its parent, incl.:				
<i>Short-term benefits (A)</i>	–	19,274	–	–
<i>Other operations</i>	2,337	–	–	–
Entities under common control with the Group:				
<i>Companies of Otkritie Group (B) (Note 11)</i>	2,272	791,475	1,053,597	332,036
Entity with the parent that has significant influence over the Group:				
<i>Russlavbank</i>	20,473	67,685	1,066,732	581,309
Other related parties	–	–	–	104,657
<b>As of December 31, 2013</b>				
Key management personnel of the entity or its parent, incl.:				
<i>Short-term benefits (A)</i>	–	8,934	–	–
<i>Other operations</i>	2,770	–	–	–
Entities under common control with the Group:				
<i>Companies of Otkritie Group (B) (Note 11)</i>	1,563	556,000	641,039	327,620
<b>As of January 1, 2013</b>				
Entities under common control with the Group:				
<i>Companies of Otkritie Group (B) (Note 11)</i>	1,476	254,572	2,980	30,845

\* The amounts are classified as trade receivables and trade and loan payables, respectively.

# Attenium LLC

## Notes to the consolidated financial statements (continued)

(in thousands of rubles)

### 23. Balances and transactions with related parties (continued)

Category of related party	Revenue from related parties	Cost of revenue to related parties	Operating expenses
<b>The year ended December 31, 2014</b>			
Key management personnel of the entity or its parent, incl.:			
<i>Short-term benefits (A)</i>	–	–	46,364
Entities under common control with the Group:			
<i>Companies of Otkritie Group (B)</i>	106,537	94,000	7,037
Entity with the parent that has significant influence over the Group:			
<i>Russlavbank</i>	17,235	48,893	13,080
Other related parties	82,358	–	–
<b>The year ended December 31, 2013</b>			
Key management personnel of the entity or its parent, incl.:			
<i>Short-term benefits (A)</i>	–	–	29,582
Entities under common control with the Group:			
<i>Companies of Otkritie Group (B)</i>	30,589	26,028	–
Other related parties	61,210	–	–

Related parties mostly include transactions that are described below:

- (A) Short-term benefits of key management comprise cash remuneration of the key management;
- (B) Entities under common control with the Group since June 2013 represent the group of banks under control of Otkritie Group that all are Russian residents which act as both merchants and agents for the Group and hold its correspondent accounts in LTD Rapida as participants of Contact payment system and LTD Rapida holds its current accounts in these banks, and they charge interest income on those balances to LTD Rapida at the rate of RUONIA. Prior to June 2013 it was Nomos bank as parent company that was acquired by Otkritie Group.

#### Terms and conditions of transactions with related parties

The sales to and purchases from related parties are made on terms equivalent to those that prevail in arm's length transactions. Outstanding balances at the year-end are unsecured and interest free and settlement occurs in cash. There have been no guarantees provided or received for any related party receivables or payables. For the year ended December 31, 2014, the Group has not recorded any impairment of receivables relating to amounts owed by related parties (2013: nil).

The above stated balances and transactions have been entered into on terms as described above and are not secured, nor bear interest except that disclosed above and in Note 11.

### 24. Risk management

The main risks that could adversely affect the Group's financial assets, liabilities or future cash flows are interest rate risk, foreign exchange risk, liquidity and capital management's risks and credit risk. Management reviews and agrees policies for managing each of the risks which are summarized below.

# Attenium LLC

## Notes to the consolidated financial statements (continued)

(in thousands of rubles)

### 24. Risk management (continued)

#### Interest rate risk

Interest rate risk arises from the possibility that changes in interest rates will affect future cash flows or the fair values of financial instruments. The Group's income and operating cash flows are substantially independent of changes in market interest rates, because it has interest-bearing assets and liabilities with floating interest rate which neutralized each other.

#### Liquidity risk and capital management

The Group uses debt from related party banks with short maturity, has sufficient cash and does not have any significant outstanding long term debt. Amounts due to customers and amounts due to banks are due on demand, but are usually offset against future payments processed through agents. The Group expects that Amounts due to customers and amounts due to banks will continue to be offset against future payments and not be called by the agents.

LTD Rapida, one of the group entities is a non-bank credit entity. According to CB RF requirements, a non-bank credit entity's capital calculated based on Russian accounting standards should be not less than 10% of its risk-adjusted assets. As of December 31, 2014, LTD Rapida's capital comprised 14% (2013 – 20%) thereby exceeding the required level. LTD Rapida monitors the fulfillment of requirements on a daily basis and sends the report to CB RF on a monthly basis. During the years 2014 and 2013 LTD Rapida met the capital adequacy requirements set by instruction of the CB RF.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. Capital includes net asset attributable to participants. To maintain or adjust the capital structure, the Group may make dividend payments to participants, return capital to participants or issue new shares. Currently, the Group requires capital to finance its growth, but it generates sufficient cash from its operations. The table below summarizes the maturity profile of the Company's financial liabilities based on contractual undiscounted payments.

	Total	Due		
		On demand	Within a year	More than a year
Net asset attributable to participants	3,428,998	–	–	3,428,998
Short-term borrowings	777,000	–	777,000	–
Trade and other payables	2,953,186	2,953,186	–	–
Amounts due to customers and amounts due to banks	3,198,708	3,198,708	–	–
<b>Total as of December 31, 2014</b>	<b>10,357,892</b>	<b>6,151,894</b>	<b>777,000</b>	<b>3,428,998</b>

	Total	Due		
		On demand	Within a year	More than a year
Net asset attributable to participants	299,747	–	–	299,747
Short-term borrowings	556,000	–	556,000	–
Trade and other payables	1,229,610	1,229,610	–	–
Amounts due to customers and amounts due to banks	2,144,508	2,144,508	–	–
<b>Total as of December 31, 2013</b>	<b>4,229,865</b>	<b>3,374,118</b>	<b>556,000</b>	<b>299,747</b>

# Attenium LLC

## Notes to the consolidated financial statements (continued)

(in thousands of rubles)

### 24. Risk management (continued)

#### Liquidity risk and capital management (continued)

	Total	Due		More than a year
		On demand	Within a year	
Net asset attributable to participants	187,628	–	–	187,628
Short-term borrowings	250,321	–	250,321	–
Trade and other payables	2,531,315	2,531,315	–	–
Amounts due to customers and amounts due to banks	709,800	709,800	–	–
<b>Total as of January 1, 2013</b>	<b>3,679,064</b>	<b>3,241,115</b>	<b>250,321</b>	<b>187,628</b>

#### Credit risk

Financial assets, which potentially subject the Group and its subsidiaries to credit risk, consist principally of trade receivables, loans receivable issued, cash and short-term investments. The Group sells services on a prepayment basis or ensures that its receivables are from customers with an appropriate credit history – large merchants and agents with sufficient and appropriate credit history. The Group's receivables from merchants and others, except for agents, are generally non-interest-bearing and do not require collateral. Receivables and loans from agents are interest-bearing and unsecured. The Group holds cash primarily with reputable Russian and international banks, including CB RF, which management considers having minimal risk of default, although credit ratings of Russian banks are generally lower than those of the banks in more developed markets.

The carrying amount of accounts receivable, net of allowance for impairment of receivables, represents the maximum amount exposed to credit risk for this type of receivables (Note 15). The table below demonstrates the largest counterparties' balances and revenues, as a percentage of respective totals:

Concentration of credit risks by main counterparties, % from total amount	Trade and other receivables			Revenue	
	As of January 1, 2013	As of December 31, 2013	As of December 31, 2014	2013	2014
Top 5	1%	4%	3%	16%	18%
Others	99%	96%	97%	84%	82%

Collection of receivables could be influenced by economic factors; management believes that there is no significant risk of loss to the Group beyond the allowance already recorded.

### 25. Financial instruments

The Group's principal financial instruments consisted of loans receivable, trade and other receivables, trade and other payables, cash and cash equivalents, net asset attributable to participants and borrowings. The Group has various other financial assets and liabilities which arise directly from its operations. During the year, the Group did not undertake trading in financial instruments.

# Attenium LLC

## Notes to the consolidated financial statements (continued)

*(in thousands of rubles)*

### 25. Financial instruments (continued)

The fair value of the Group's financial instruments as of December 31, 2014, January 1 and December 31, 2013, is presented by type of the financial instrument in the table below:

		As of January 1, 2013		As of December 31, 2013		As of December 31, 2014	
		Carrying amount	Fair value	Carrying amount	Fair value	Carrying amount	Fair value
<b>Financial assets</b>							
Long-term loans	LAR	–	–	1,510	1,510	–	–
<b>Total financial assets</b>		<b>–</b>	<b>–</b>	<b>1,510</b>	<b>1,510</b>	<b>–</b>	<b>–</b>
<b>Financial liabilities</b>							
Net asset attributable to participants	FLAC	187,628	187,628	299,747	299,747	3,428,998	3,428,998
<b>Total financial liabilities</b>		<b>187,628</b>	<b>187,628</b>	<b>299,747</b>	<b>299,747</b>	<b>3,428,998</b>	<b>3,428,998</b>

Financial instruments used by the Group are included in one of the following categories:

- ▶ LAR – loans and receivables;
- ▶ FLAC – financial liabilities at amortized cost.

Cash and cash equivalents, accounts receivable and payable, other current assets and liabilities approximate their carrying amount largely due to short-term maturities of these instruments.

The following table provides the fair value measurement hierarchy of the Group's assets and liabilities:

	Date of valuation	Total	Fair value measurement using		
			Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)
<b>Liabilities for which fair values are disclosed</b>					
Net asset attributable to participants	December 31, 2014	<b>3,428,998</b>	–	–	3,428,998
<b>Assets for which fair values are disclosed</b>					
Long-term loans	December 31, 2013	<b>1,510</b>	–	–	1,510
<b>Liabilities for which fair values are disclosed</b>					
Net asset attributable to participants	December 31, 2013	<b>299,747</b>	–	–	299,747
<b>Liabilities for which fair values are disclosed</b>					
Net asset attributable to participants	January 1, 2013	<b>187,628</b>	–	–	187,628

There were no transfers between Level 1 and Level 2 fair value measurements during the period, and no transfers into or out of Level 3 fair value measurements during the year ended December 31, 2014.

## Attenium LLC

### Notes to the consolidated financial statements (continued)

(in thousands of rubles)

#### 25. Financial instruments (continued)

The Group uses the following IFRS hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

- ▶ Level 1: Quoted (unadjusted) prices in active markets for identical assets or liabilities;
- ▶ Level 2: Other techniques for which all inputs that have a significant effect on the recorded fair value are observable, either directly or indirectly;
- ▶ Level 3: Techniques that use inputs that have a significant effect on the recorded fair value that are not based on observable market data.

#### Valuation methods and assumptions

The fair value of the financial assets and liabilities included at the amount the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale.

The following methods and assumptions were used to estimate fair values:

- ▶ Non-current financial liabilities is estimated by discounting future cash flows using rates currently available for debt of similar terms and remaining maturities.

Long-term fixed-rate assets are evaluated by the Group based on parameters such as interest rates, specific country risk factors and individual creditworthiness of the customer. Based on this evaluation, impairment is taken into account for the expected losses of these receivables.

#### 26. Events after the reporting date

##### Rapida LTD issues

On May 20, 2015 the Bank of Russia finished a scheduled thematic inspection of Rapida LTD, during which have been revealed various breaches of Federal Law No. 115-FZ of August 7, 2011 *On Countering the Legalization (Laundering) of Criminally Obtained Incomes and the Financing of Terrorism*, Federal Law No. 161-FZ of June 27, 2011 *On the National Payment System*, Regulation of the Central Bank of Russia No. 283-P of March 20, 2006 on the Procedure of Forming Reserves for Possible Losses by Credit Organizations and others. As a result, the Bank of Russia prescribed to rectify the detected violations and imposed a range of restrictions on the operations of Rapida LTD for the period of six months started from June 4, 2015, that could have negative impact on payment volume. As at the date of authorization of these financial statements all restrictions were prolonged for the next six months.

##### Overdraft facility

On October 30, 2015, the Group prolonged the overdraft facility with JSC Bank Finansovaya Corporatsiya Otkrytie with limit up to 600,000 till the end of the year 2017 with the same terms and conditions.

## Attenium LLC

### Notes to the consolidated financial statements (continued)

*(in thousands of rubles)*

#### **26. Events after the reporting date (continued)**

##### **Russlavbank**

Since November 6, 2015, the Group decided to stop using Russlavbank as the settlement bank for Contact payment system. This decision has no effect on financial statements for three months ended March 31, 2015 and thereafter. As at this date the amounts due to and from Russlavbank are not significant.

##### **Change of the parent of the Company**

On June 2015, Otkritie Investments Holding sold its stake to QIWI plc.

##### **Reorganization of the Company**

CIHRUS LLC is planned to be reorganized and merged with JSC QIWI in accordance to the decision of sole participant of CIHRUS LLC dated 8 December 2015.